



## International Students, Inc. SY19 REPORTING UPDATE

Please help us stay connected with you!

Team,

As we begin a new school year, I know each of you is excited about the ministry opportunities and the relationships with internationals that the new year will present. And I realize that the ministry data you provide monthly represents far more than numbers to each of you. Thank you for your involvement in the ministry and for helping to track and report the numeric data which is so crucial as we present ISI's ministry to interested individuals and measure the strategic effectiveness of our outreach to internationals.

Below is the link to the SY19 (July 1, 2018-June 30, 2019) Ministry Milestones & Statistics form (in Excel format). As in the past, you may click on the red triangle next to each category for a definition.

Regarding the process, please continue to send your monthly statistics form to your local supervisor and your RFD with a copy to the [ISIFIELD@isionline.org](mailto:ISIFIELD@isionline.org) email (rather than Lauren's personal email account). This enables us to process reports more efficiently and helps avoid your being inadvertently placed on the late list. Statistics are due on the tenth day of each month (or the last work day prior to that date when the 10th falls on a weekend). Your local supervisor may request that you submit your numbers to them prior to the due date to allow him/her time to complete their team statistics.

Following is a summary of the Ministry Milestones and other statistics categories.

1. ***Cultivating***--The number of authentic relationships with incoming and continuing international students cultivated by ISI staff and volunteers, including Friendship Partners, each year. (For reporting purposes these relationships are defined as more than one contact with an international student.)
2. ***Decisions***--The number of international students whom ISI staff and volunteers introduce into a personal relationship with Jesus Christ. (For reporting purposes, measure initial decisions for Christ; do not wait to

witness "spiritual fruit" before reporting a student's declaration of a decision for Jesus Christ.)

3. Discipling--The number of international students (**Christian or non-Christian**) whom ISI staff and volunteers lead each year in intentional discipleship relationships to share the message of the Bible to establish them in the faith and equip them for personal ministry. (For disciple-making reporting purposes, such discipleship relationships are defined to include those international students in one-on-one or group Bible studies or other ongoing disciple-making/discipleship training.)

4. Reproducing (Overseas)--The number of disciplined alumni (returnee students) living outside of the US whom you have discovered during the current school year are now reproducing themselves through personal evangelism and discipling relationships. (\*Please note you may count students who have returned overseas in previous years although you have only become aware of their reproducing activity this year. Each reproducing alumni should be counted only once and should not be reported in multiple months or years.)

5. Reproducing (US)--The number of believing disciplined internationals living within the US whom you have discovered during the current school year are now reproducing themselves through personal evangelism and discipling relationships. (\*Please note you may count students currently involved in your local ministry, students who have completed their studies, or those who have transferred/relocated to another city and are not involved with a local ISI ministry. Each reproducing international should be counted only once and should not be reported in multiple months or years.)

6. Introducing--The number of international students with whom you have had a first ISI contact. Examples: international student orientation, airport pick-up, assistance with housing/furniture, distribution of information/invitations regarding ISI events (via fliers or university list serves).

7. Church Partners--Begin the new school year (July 1) with the number of **non-donor churches** currently participating with your ISI ministry. Include all churches from which you draw volunteers or churches that participate in the local ISI ministry other than financially (e.g. the use of facilities, equipment or personnel). We will glean information on churches financially supporting ISI's ministry from our donor database. Each month record **ONLY** new Church Partners. YTD column will reflect the cumulative total.

8. Volunteers--Begin the new school year (July 1) with the number of active volunteers carried over from the previous school year ending June 30. Include Friendship Partners, Professionals in Partnerships, Conversation Partners, and any other type of volunteer. Each month record **ONLY** new Volunteers. YTD Column will reflect the cumulative total.

Following are a few other important guidelines to consider when reporting your statistics:

**1. CARRY-OVER-Please keep in mind that at the beginning of a school year, it is necessary for you to report within the first 3 months any carry-over numbers (e.g. students, volunteers or churches you worked with in the previous year who continue to be involved in the new school year) in each category with the exception of the Decisions, Introducing and Reproducing categories. This gives an up-to-date picture of the scope of your ministry for the new year.**

2. STATISTICS FORM-The Excel statistical reporting form is available our Ministry Operations website [HERE](#). **We need all staff to use the Excel format;**

consistent forms help us to more efficiently and accurately compile the data for our national summaries. In addition, you may also refer to the Ministry Milestones FAQ sheet for more information on the website.

3. MONTHLY NEW GROWTH-Your monthly figures should reflect only the **new** growth in each category for the month so you're telling us only what is "new" for each month. **DO NOT include cumulative or total numbers monthly** (e.g. if you indicate a total of 10 students in Discipleship each for May and June, we would not know how many of those students were new to a discipling relationship in those months). Also, please note that a student should never be counted repetitively in the same category; **they should only be counted once in each milestone category within a year.**

Your Regional Director and/or City Director will contact you to mutually develop yearly goals for your ministry results for each of these categories based on the unique dynamics of your local ministry. It is our desire that the goals you each set will be seen by all involved as faith goals and that they will be utilized in that spirit. If you have any further questions or need further explanation, please contact your Regional Field Director or [Lauren Mote](#) for assistance.

We appreciate your help in gathering this information and feel it is invaluable as we respond to donors (especially foundations), share ministry vision, and assess our effectiveness in ministering to students and building the base of church and volunteer relationships that are so key to our mobilization strategy. Please know that, like you, we are trusting God for the ministry of ISI's team measured by these milestones and statistics.

Thanks again for all you are doing to reflect Christ's love and make a difference in the lives of internationals.

Yours that every international student would have the opportunity to know our Savior,

Alex Tovar  
Director of Operations

P.S. New staff involved in the initial phase of partner development and Ministry Representatives functioning within an ISI city team may disregard this message.



### Narrative Reports

These are submitted every other month and can be found [HERE](#). If you are not



### Ministry Milestone Statistics

These are submitted every month and included on the link to the left as well. If

certain of your reporting schedule, email [Lauren](#).

you send them to a city director, please copy [isifield@isionline.org](mailto:isifield@isionline.org) each month.

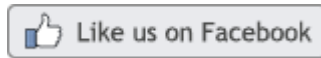
You can also send prayer letters and newsletters to [ISI Field](#) to keep us even more informed.

Directors:

Western Regional Field Director, [Simon Zeigler](#)  
Rocky Mountain/Plains Regional Field Director, [Roy Yabuki](#)  
Southeastern/Great Lakes Regional Field Director, [Ed Germann](#)  
Northeastern Regional Field Director, [David Larson](#)  
Global Ministries, [Gil Crowell](#)

Questions?

Stay Connected



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International Students, Inc., PO Box C, Colorado Springs, CO 80901

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